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## Информация о владельце: (ЭЛЕКТРОННЫЙ ДОКУМЕНТ) ФИО: Шебзухова Татьяна Александровна Abstract of Discipline Должность: Директор Пятигорского института (филиал) Северо-Кавказского

федерального университета

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Наименование дисциплины	Branding of tourist territories
Реализуемые компетенции Результаты освоения дисциплины (модуля)	Basic concepts of territorial branding: its essence and types of territorial brands; preconditions for the emergence of territorial brands, their role in the competitive struggle of regions for attracting external resources; conditions for the emergence of a city brand; city positioning technologies; stages of development and promotion of territorial brands.  GPC-4 is capable to carry out research of the tourist market, to organize sales and promotion of a tourist product  Code of competence GPC-4  To know:  - technology of formation and promotion of tourist products;  - specifics of management of production processes in tourism;  - principles of functioning of divisions of tourist enterprise;  - specifics of personal sales;  To be able:  - to apply normative documents in professional activity;  - to be guided in modern technologies of production processes;  - use the development of the introduction of new services;  To master:  - skills and techniques of effective sales of tourist product;  - fundamentals of sales organization;  - ability to carry out research of the tourist market, to organize sales and promotion of the tourist product
Трудоемкость, з.е.	3 c.u.
Форма отчетности	Credit - 8 semester
The list of basic and additional literature necessary for the development of the discipline	
Основная литература	1. Dinny, Keith Territory branding. World Best Practices / Keith Dinney M .: Mann, Ivanov and Ferber, 2019 165 p.
Дополнительная	1. Cernatoni, L. Branding. How to create a powerful brand / L. Cernatoni,
литература	M. Macdonald M .: Unity; 3rd edition, 2019 559 p.